

# State Innovation Model Design 2

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KICK-OFF MEETING

MAY 5, 2015

# The Health Innovation Journey

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**Costs:** High, irrational, rising much faster than inflation

**Quality:** Fragmented, uneven, unsupported by evidence, unaided by IT

**Health & Equity:** Chronic disease; disparities in health status, coverage, access

# Review: 2012 - 2014

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**2015**  
**SIM 2 & Hawaii Health Care Innovation**

**Governor Ige**

**Organization Chart**

**Deputy Chief of Staff**  
**Laurel Johnston**

**Health Care Innovation Director**  
**Beth Giesting**

**ACA Waiver Task Force**

**SIM Project Director**  
**Joy Soares**

**No Wrong Door Project Lead**  
**Debbie Shimizu**

**Data Center Project Director**  
**TBD (OIMT)**

**Health Policy Analyst 3**  
**Abby Smith**

**Health Policy Analyst 3**  
**Nora Wiseman**

**Health Policy Analyst 3**  
**Trish LaChica**

**Grant Manager**  
**Alfred Herrera (OIMT)**

**Legal/Tech. Lead**  
**Bryan FitzGerald (OIMT)**

# State Innovation Models (SIM) Initiative

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Funded by **Center for Medicare & Medicaid Innovation** to design and test multi-payer models to transform the health care systems in the state.

Reaching for **Triple Aim**: quality, cost, health

## **Expectations:**

- State-led
- Broad stakeholder input and engagement
- Accelerate health care delivery system transformation

# SIM 2 Opportunity

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TA, funds to develop *Hawaii-specific* Health Innovation Program

- Triple Aim + 1
- Maximizing federal dollars
- Connecting clinical care with population health
- Creating new workforce models
- Using IT and data to support improvement
- Identifying long-term home for innovation

# SIM 2 Health Care Improvement Targets

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Improve behavioral health via integration with primary care

Effective awareness, diagnosis and treatment for adult populations:

- Patients in primary care settings with mild to moderate behavioral health conditions
- Patients with chronic conditions in combination with behavioral health conditions

Improve oral health and access to preventive care

**FOCUS IS ON MEDICAID**

# Rationale for BH Target

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- You told us this was our biggest health care problem
  - Feedback from stakeholders, providers, community
  - Hawaii CHNA identified mental illness as #1 cause of preventable hospitalizations
- Prevalence
  - BH conditions disproportionately affect the most vulnerable populations
  - Nationally, 50% of Medicaid enrollees have a mental health diagnosis
  - At any time 1 in 4 US adults has a mental illness; half will be affected over the course of their lives

# Rationale for BH Target

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- **Impact**
  - People with chronic physical ailments are more likely to have mental illnesses and substance use disorders; conversely, people with mental illnesses and substance use disorders more frequently have chronic physical ailments.
- **System doesn't address BH effectively**
  - Nationally, PCPs diagnose only 1/3<sup>rd</sup> of patients who have BH issues
  - Nearly 40% of diagnosed patients get no care
  - While transformation in Hawaii is progressing, BH has largely been left out of innovations.

# Rationale for BH Target

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## ■ Cost

- Nationally, the cost to Medicaid for enrollees with co-occurring behavioral health and chronic medical conditions is 2-3 times higher; for those with diabetes it's 4 times higher
- The cost for individuals with a BH diagnosis in Hawaii is three times higher (SIM 1 analysis)
- Mental illness is a co-existing condition for 34% of potentially preventable hospitalizations and almost 10% of hospital readmissions in Hawaii (HHIC, 2012)
- Total annual costs associated with potentially avoidable stays/visits in Hawaii (HHIC, 2012)
  - ER: \$93 million (charges)
  - Preventable hospitalizations: \$159 million (estimated cost)
  - Readmissions: \$103 million (estimated cost)

# Rationale for Oral Health Target

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## Half of Hawaii's children covered by Medicaid

- Low rate of preventive dental services
- Even lower rate of dental sealants

## ER visits for OH up by 64% between 2006 -2012

- Cost >\$2 million

Emergency-only services for Medicaid adults cost > \$6 million (2013)

# The Health Innovation Journey

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- Managed care
- Patient-centered medical homes
- Value-based payment
- Integrated systems of care
- Social Determinants and Population-based care

# Bruce Goldberg, MD

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- Family practice physician focused on organization, delivery, financing health care
- Served 2 Oregon governors:
  - Director of Oregon Dept. of Human Services
  - Organized and led the Oregon Health Authority
- Author of ground-breaking Oregon Medicaid waiver with expected ROI of \$5 billion over 5 years, featuring
  - Extensive community care coordination and accountability
  - Flexible investments in services and workforce

# Another Pacific state's experience with health reform

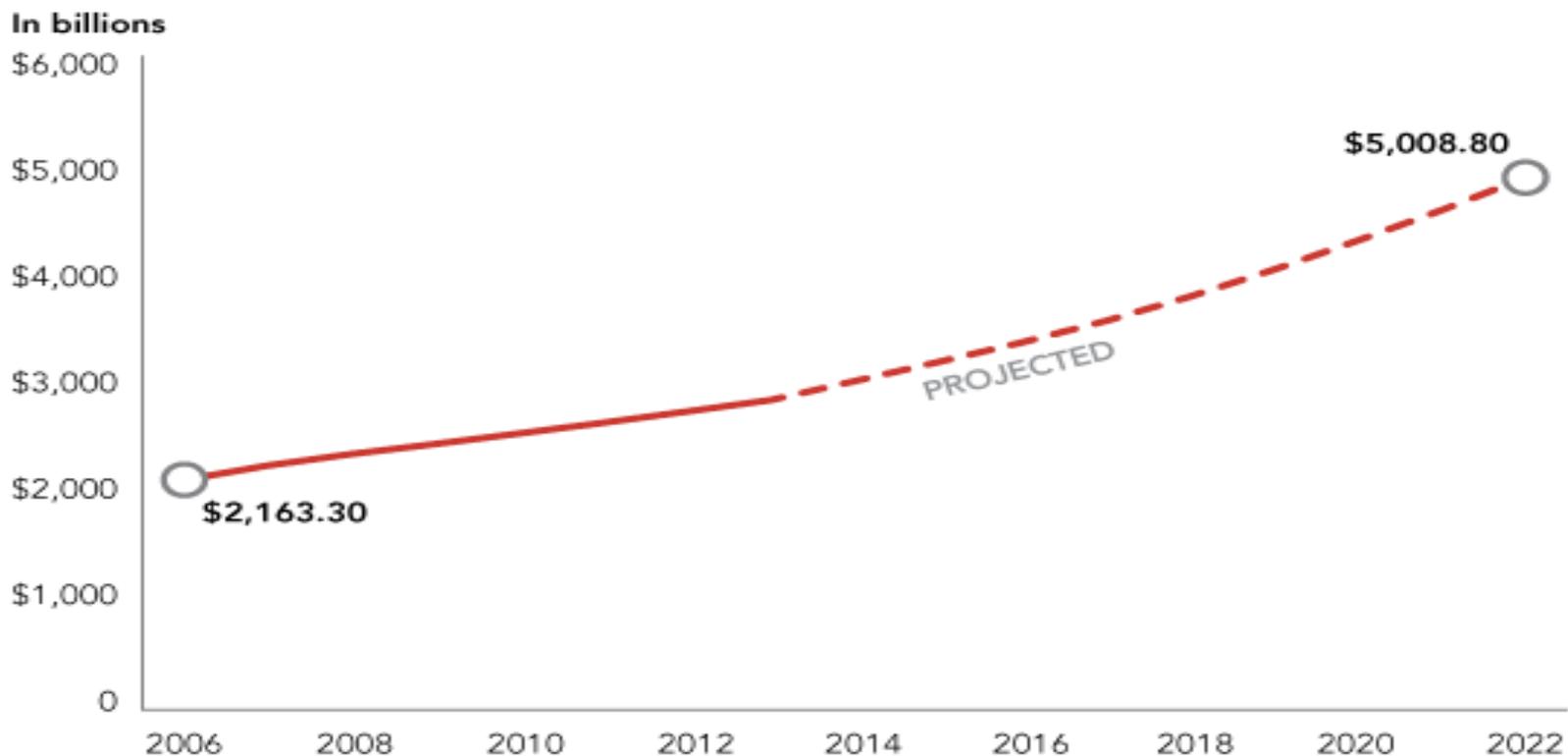
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# Environment

- Health care costs rising faster than any other economic indicator
- Stealing precious \$ from other important human endeavors
- Health care outcomes not what we wanted
- A belief that we could do better!

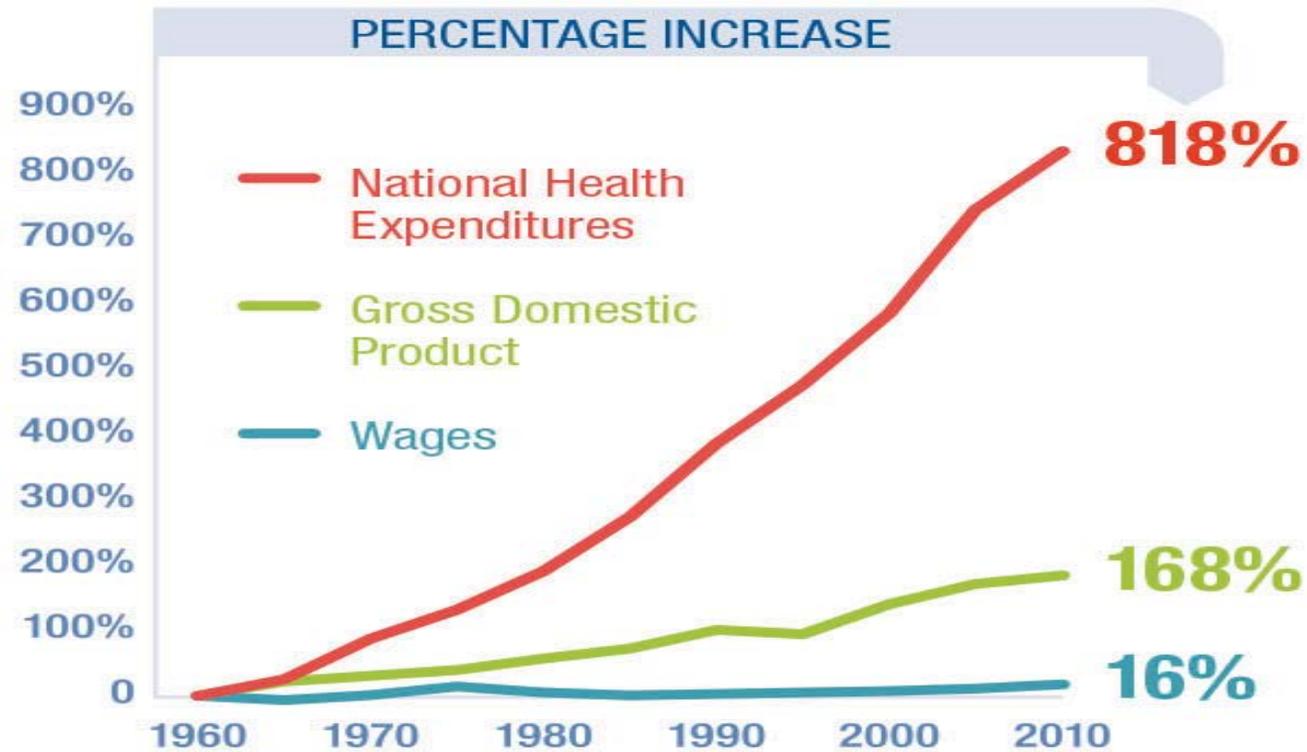
## Health care spending is projected to nearly double in the next decade.



Notes: The health spending projections were based on the National Health Expenditures released in January 2013. The projections include impacts from the Affordable Care Act. Numbers may not add to totals because of rounding.  
Source: Centers for Medicare & Medicaid Services, Office of the Actuary

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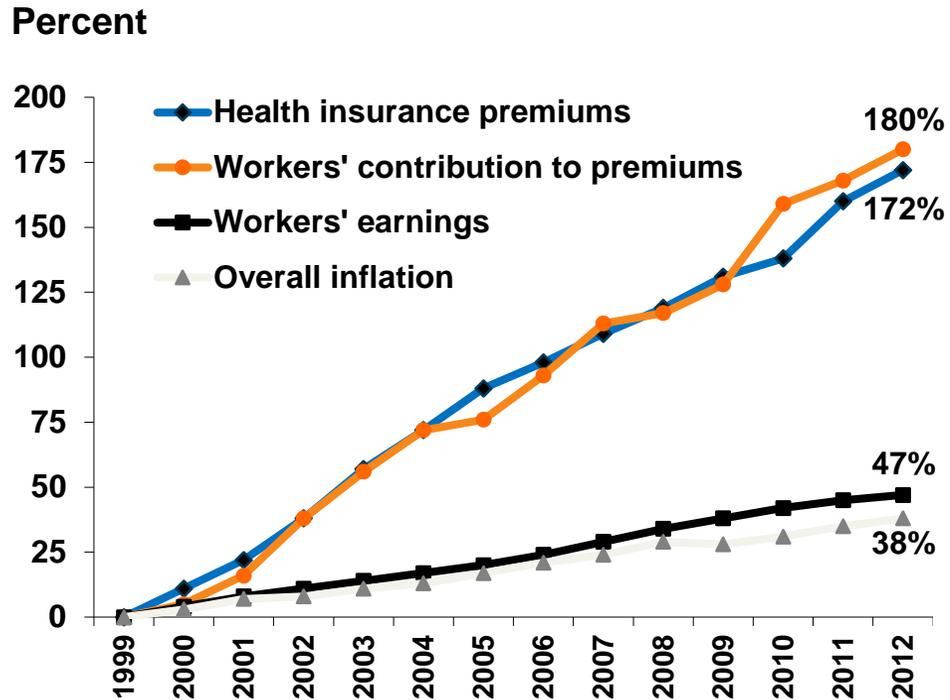
## Health care spending has grown much faster than the rest of the economy in recent decades.



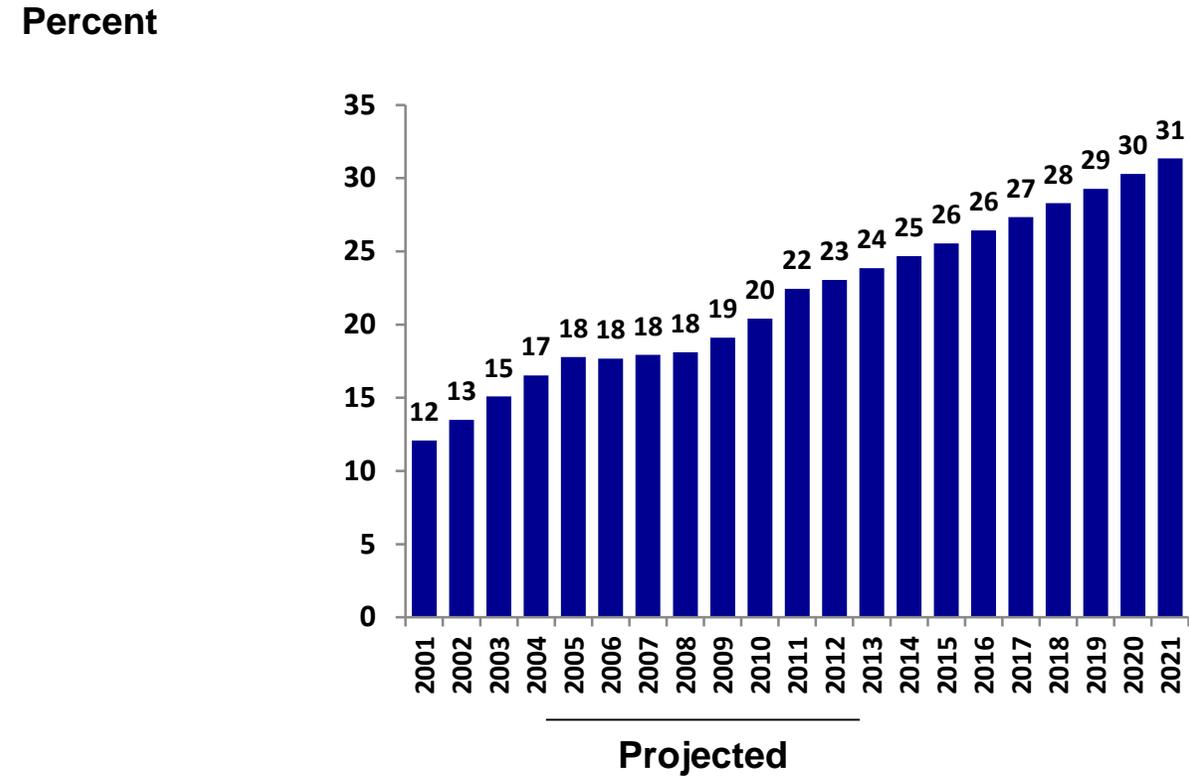
Source: McKinney, "Accounting for the Cost of U.S. Health Care" (2011), Center for American Progress

### Exhibit 3. Premiums Rising Faster Than Inflation and Wages

**Cumulative changes in insurance premiums and workers' earnings, 1999–2012**



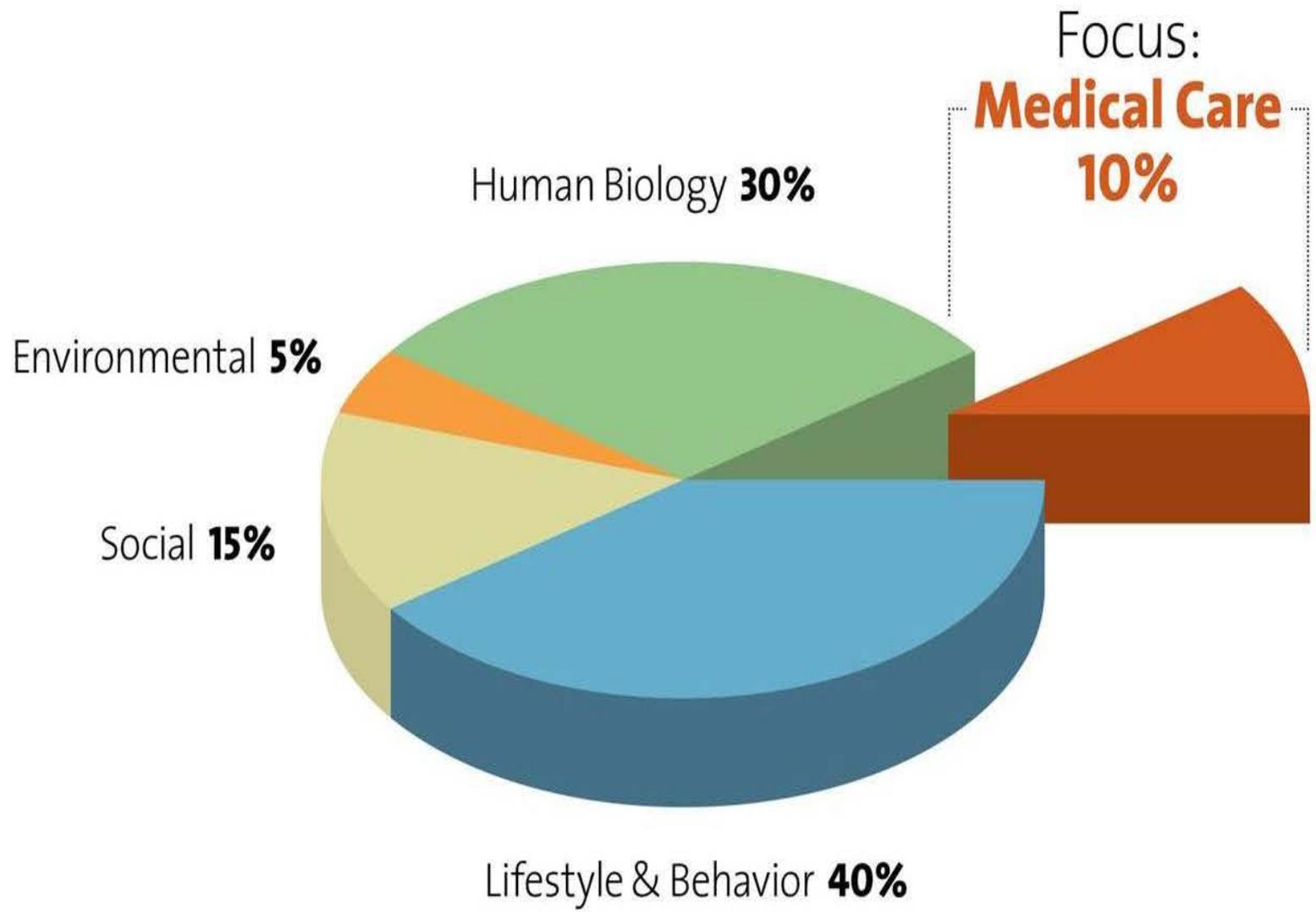
**Projected average family premium as a percentage of median family income, 2013–2021**



Sources: (left) Kaiser Family Foundation/Health Research and Educational Trust, *Employer Health Benefits Annual Surveys, 1999–2012*; (right) authors' estimates based on CPS ASEC 2001–12, Kaiser/HRET 2001–12, CMS OACT 2012–21.

# Traditional budget balancing

- Cut people from care
- Cut provider rates
- Cut services



# The Fourth Path

Change how care is delivered to:

- Reduce waste
- Improve health
- Create local accountability
- Align financial incentives
- Pay for performance and outcomes
- Create fiscal sustainability
- Provide patient-centered team based care

**No child should have to go to the  
Emergency Room because of an asthma  
attack**







# Oregon's Coordinated Care Model



# Coordinated care organizations

- The coordinated care model was first implemented in Oregon's Medicaid program: the Oregon Health Plan.
- There are 16 coordinated care organizations in every part of Oregon, serving the majority of OHP members; there are two CCOs also serving state employees (Public Employees Benefit Board members)
- Locally governed by a partnership between health care providers, community partners, consumers, and those taking financial risk.
- Consumer advisory council requirement
- Behavioral health, physical, dental care held to one budget.
- Ability to use Medicaid dollars flexibly to better meet consumer needs.
- Responsible for health outcomes and receive incentives for quality
- Global budgets that grow at no more than 3.4% per capita per year

<b>Before CCOs</b>	<b>With CCOs</b>
Fragmented care	Coordinated, patient-centered care
Disconnected funding streams with unsustainable rates of growth	One global budget with a fixed rate of growth
No incentives for improving health (payment for volume, not value)	Metrics with incentives for quality and access
Limits on services	Flexible services
Health care delivery disconnected from population health	CCO community health assessments and improvement plans
Limited community voice and local partnerships	Local accountability and governance, including a community advisory council

# Federal Framework

- Establishment of CCO's as Oregon's Medicaid delivery system.
- Flexibility to use federal funds for improving health.
- Federal investment:
  - \$1.9 billion with ROI of \$4.9 billion

# Oregon's Accountabilities

## Savings:

- 2% reduction in per capita Medicaid trend
- No reductions to benefits and eligibility in order to meet targets
- Financial penalties for not meeting targets

## Quality:

- Strong criteria
- Financial incentives (sticks and carrots) at CCO level
- Financial penalties for not meeting targets

Transparency and workforce investments

# Accountability and Transparency for Oregon's CCOs

CCOs are accountable for 33 measures of health and performance

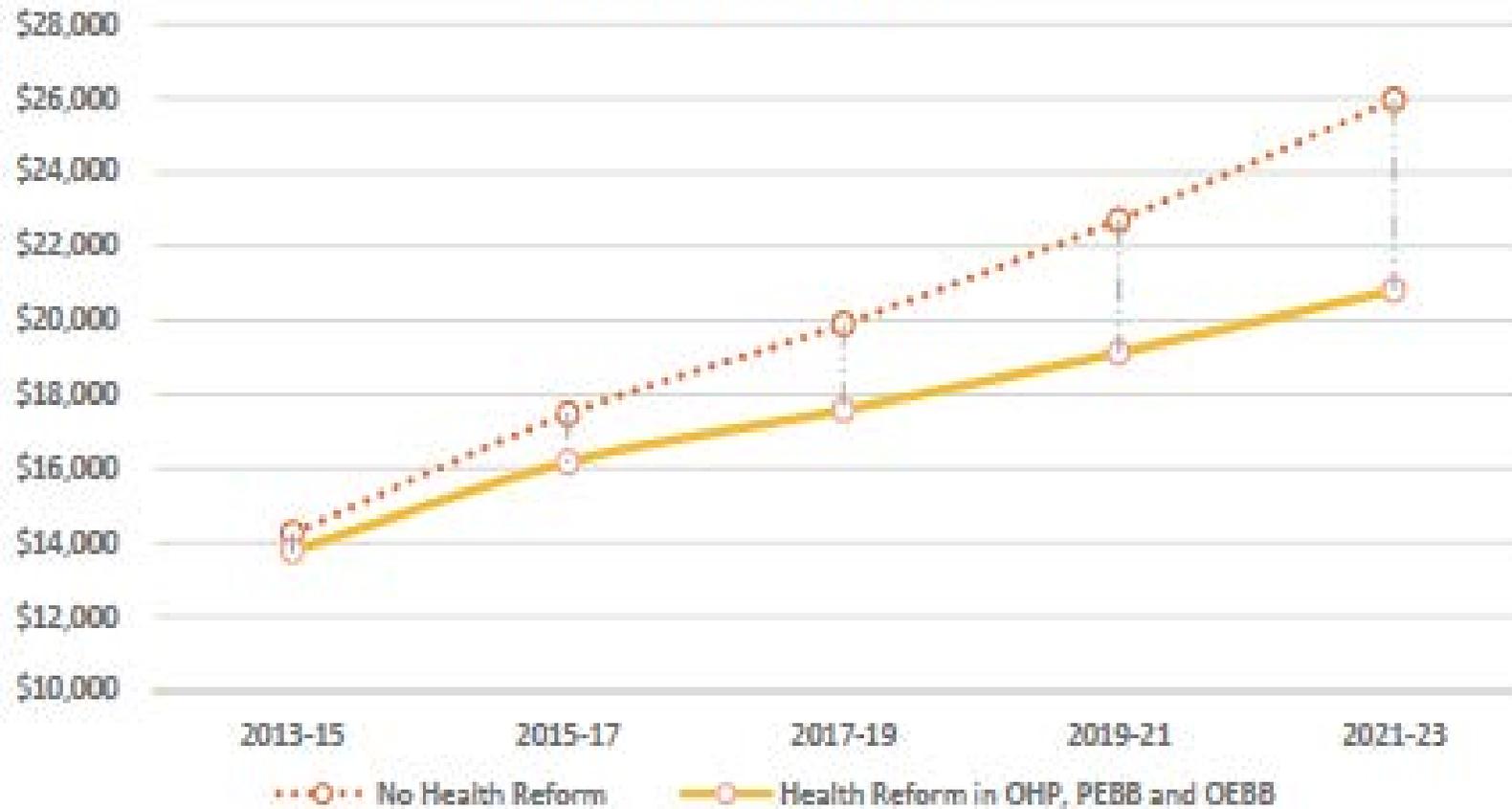
Results are reported regularly and posted on Oregon Health Authority website

CCO financial data posted regularly

# Meeting the triple aim: what we are seeing so far...

- Every CCO is living within their global budget.
- The state is meeting its commitment to reduce Medicaid spending trend on a per person basis by 2 percentage points.
- State-level progress on measures of quality, utilization, and cost show promising signs of improvements in quality and cost and a shifting of resources to primary care.
- Race and ethnicity data shows broad disparities for most metrics – points to where efforts should be focused to achieve health equity
- Progress will not be linear but data are encouraging.

## Projected Health Care Costs (total funds in millions)



# Progress to date

- ED utilization – visits ↓21%, costs ↓20%
- Primary care – visits ↑18%, spending ↑20%
- Adult hospital admissions: for asthma ↓39%, chronic lung disease ↓48%, heart failure ↓34%, short term complications from diabetes ↓9%,
- Patient-centered primary care homes enrollment ↑55%
- Developmental screening of children ↑ 68%

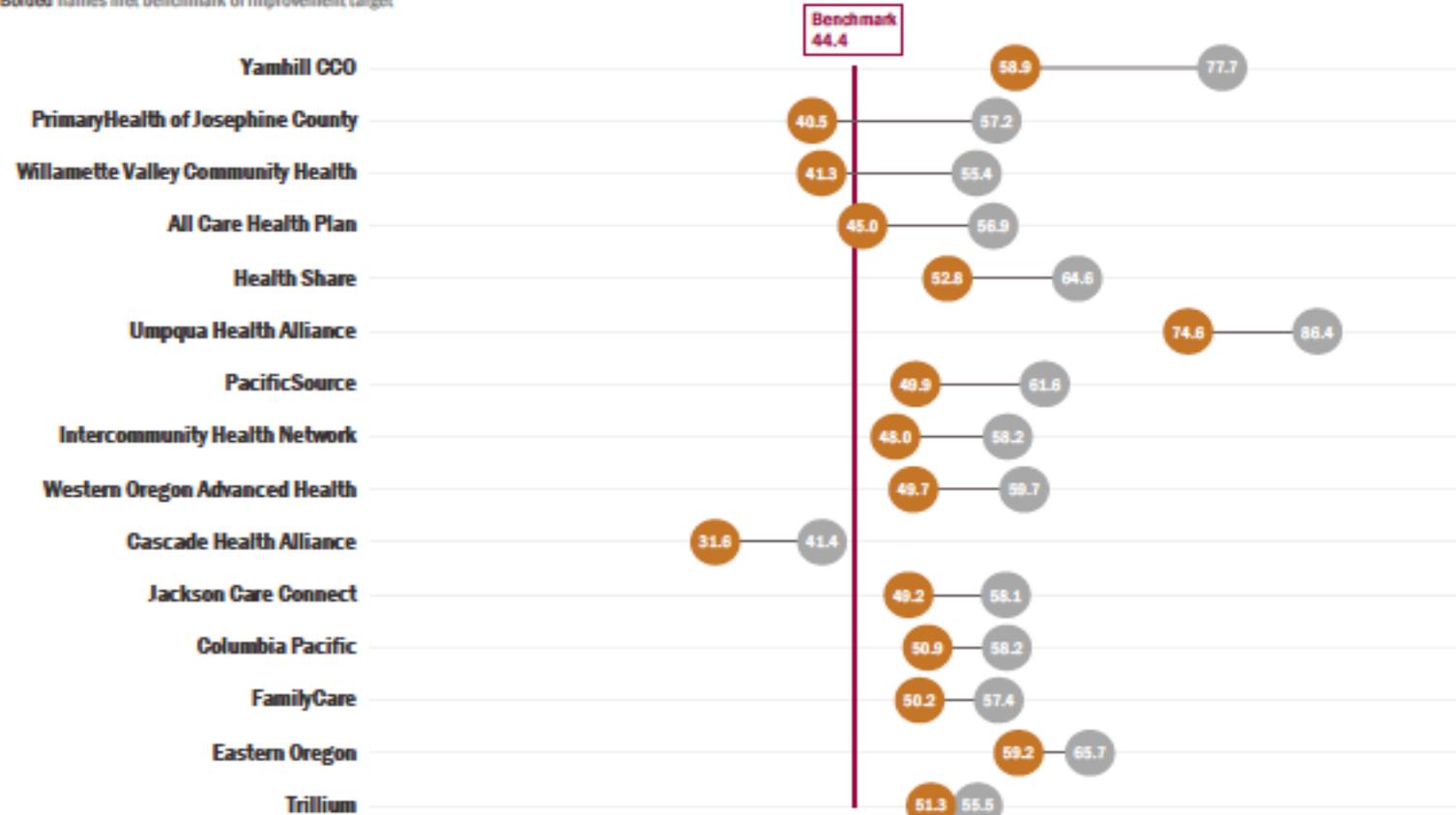
# AMBULATORY CARE: EMERGENCY DEPARTMENT UTILIZATION

## CCO Incentive and State Performance Measures

Rate of patient visits to an emergency department in 2011 & 2013

(Lower scores are better)

**Bolded** names met benchmark or improvement target



# AMBULATORY CARE: EMERGENCY DEPARTMENT UTILIZATION

## CCO Incentive and State Performance Measure

### Ambulatory care: emergency department utilization

**Measure description:** Rate of patient visits to an emergency department. Rates are reported per 1,000 member months and a lower number suggests more appropriate use of this care.

**Purpose:** Emergency departments are sometimes used for problems that could have been treated at a doctor's office or urgent care clinic. Reducing inappropriate emergency department use can help to save costs and improve the health care experience for patients.

#### 2013 data (n=6,476,701 member months)

This metric represents emergency department visits that occurred in 2013. Emergency department visits by people served by CCOs have decreased 17% since 2011 baseline data. Financial data (starting on page 81) is consistent in showing reduced emergency department visits.

All 15 CCOs met their improvement target on this measure showing a strong trend toward fewer emergency department visits and more coordinated care.

#### Statewide

(Lower scores are better)

Data source: Administrative (billing) claims

Benchmark source: 2012 National Medicaid 90th percentile

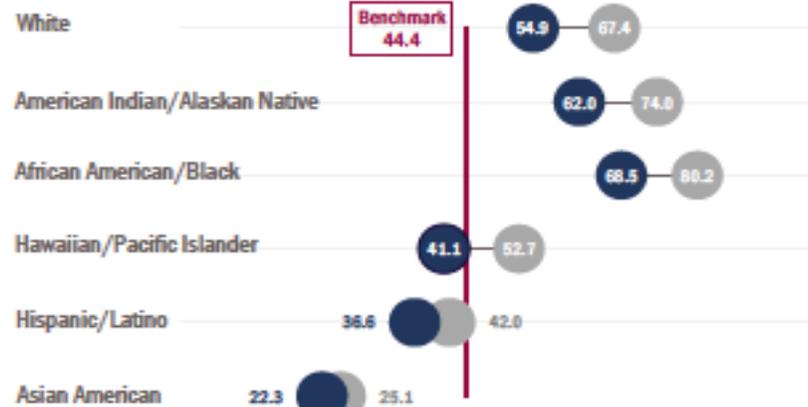


#### Race and ethnicity data between 2011 & 2013

(Lower scores are better)

Data missing for 7.4% of respondents

Each race category excludes Hispanic/Latino





Health care  
collaborators  
not competitors

# Next steps

- Aligning care models, standards and reporting in Medicaid, Public Employee purchasing and insurance exchange.
- Leverage work to reduce costs, increase transparency in commercial market

# Better Health and Value Through

- Innovation
- Focus on chronic disease management
- Focus on comprehensive primary care and prevention
- Integration of physical, behavioral, oral health
- Alternative payment for quality and outcomes
- More home and community based care, community health workers/non-traditional health workers
- Electronic health records – information sharing
- Tele-health
- New care teams
- Use of best practices and centers of excellence

# Supports for Transformation

- Transformation Center and Innovator Agents
- Learning collaboratives
- Peer-to-peer and rapid-cycle learning systems
- Community health assessments and community improvement plan
- Non-traditional healthcare workers
- Transformation plans
- Primary care home support
- Technical assistance in addressing health equity

## Just Some of the Challenges

- Time, resources and expectations
- Change is hard
- Behavioral health / physical health integration
- Integrating dental care
- Ensuring robust provider networks to meet client needs
- Transforming care and paying for outcomes
- Accounting for “flexible” services
- Anti-trust

## And Some More.....

- Penalties for failure to achieve cost, quality and access benchmarks
- Training and using new health care workers
- Increasing consumer engagement and personal responsibility for health
- Health information exchange
- Integrating with early learning and education systems
- Personal responsibility for health

# LESSONS LEARNED TO SHARE WITH OUR PACIFIC NEIGHBORS

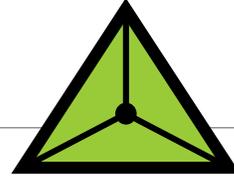
- ACA creates opportunity for change
- Need structure and leadership
- Common vision is critical
- “It takes a village”
- Communicate early and often
- Federal support helps

# YOUR STRENGTHS

- History of leadership in health reform
- Very cooperative health care sector
- Manageable size
- Good coverage and health status
- Engaged state leadership

# YOUR CHALLENGES

- Do you have a burning platform?
- Data
- Geography
- Workforce



**The future belongs to those  
who create it.**

# SIM Round 1 Plan

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- Required to develop interventions that addressed 80% of Hawaii's residents
- More than 250 individuals from across the healthcare spectrum participated
- Behavioral health was identified as a priority
- State Health Improvement Plan (SHIP) was completed
  - 50,000 foot level
  - Comprehensive in order to meet requirements, but not detailed enough to be implemented

# SIM Round 2 Plan

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- Building on successes of Round 1
- Narrowing focus so we can achieve goals
- Focused on developing a detailed implementation plan
- Developing a plan that will work for Hawaii
- Committed to developing a plan that is sustainable
- Utilizing experts and consultants that specialize in innovation
- Continue strong stakeholder engagement involvement

# Consultants

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- **Dr. Bruce Goldberg and Tina Edlund**
  - Facilitate strategic planning process
  - Provide expertise on key areas such as maximization of federal funds, behavioral health integration, and developing and funding HIT infrastructure
  - Contract will end by June 30<sup>th</sup>
- **Large contractor (TBD) will help develop:**
  - Behavioral health integration blueprint
  - Cost analysis and return on investment
  - Evaluation and monitoring plan
  - Write SHIP
  - Contractor will start on July 1<sup>st</sup>

# Steering Committee

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- Oversee the development of the SHIP
- Develop a plan to structure and fund health care innovation efforts
- Provide direction on the communication and outreach plan
- Develop a plan that will maximize federal funding
- Approve metrics and evaluation plan

# Delivery and Payment Committee

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- Develop behavioral health integration blueprint
  - Develop delivery and payment models that address improving early detection, diagnosis and treatment of mild to moderate behavioral health conditions
  - Identify a plan to improve the capacity of PCPs to address mild to moderate behavioral health conditions
  - Identify plan to improve the care coordination of patients with complex needs (also known as super-utilizers) and linkage with treatment and community support services

# Population Health Plan

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- **Oversee the development of a Plan for Improving Population Health**
  - Identify measure goals, objectives and interventions that will address the underlying social determinants of health for adults with the following conditions/characteristics:
    - Mild to moderate behavioral health conditions
    - Diabetes (requirement)
    - Obesity (requirement)
    - Tobacco use (requirement)
  - Identify measures
  - Develop a plan that is sustainable

# Workforce Development

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- Develop a plan to help build a workforce that will support the delivery and payment model innovations.
- In particular, develop a plan to support “emerging” professions including community health workers, clinical pharmacists and other professions.

# HIT

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- Develop a statewide HIT plan that supports comprehensive health care transformation
- Develop an implementation plan that supports interventions identified in the SHIP and Population Health Plan

# Oral Health

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- Identify strategies that improve access to dental care and address prevention of dental caries in children
- Identify strategies to provide dental coverage to low-income adults

# Timeframe

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- Performance period: February 1, 2016 – January 31, 2016
- **February – May**
  - Hired and orientated staff
  - Developed RFP for large contractor and procured Goldberg contract
  - Dr. Goldberg facilitates meetings
- **June**
  - Committees start
  - Dr. Goldberg submits report

# Timeframe

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- **July - August**
  - Large contractor starts in July
  - Focus groups completed
  - Community conversations completed
- **September – November**
  - Committees receive financial analysis, focus group and community conversation reports
  - Draft plans circulated and reviewed by all committees
- **December – January**
  - Complete writing of SHIP
  - **Celebrate!**

# Final Product - SHIP

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- Description of State Health Care Environment
- Report on Stakeholder Engagement and Design Process Deliberations
- Health System Design and Performance Objectives
- Value-Based Payment and/or Service Delivery Model
- Plan for Health Care Delivery System Transformation
- Plan for Improving Population
- Health Information Technology Plan
- Workforce Development Strategy
- Financial Analysis
- Monitoring and Evaluation Plan
- Operational Plan

# Questions?

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